

Investment Schedule

Category I - General Business

First Tier

Base rate of \$170 plus
1 - 25 employees - \$5 per employee
then \$3.50 per employee for 26 - 200 employees
then \$1.25 per employee for 201+ employees

Second Tier

\$170

Age 65 and over - \$95

Second Tier memberships are available only to Charitable Organizations or to persons without ownership of, managerial responsibilities within or employed by a business.

Category II - Real Estate

Firm 1 - 20 employees - \$200 + \$15 per Associate/Agent

Firm 21+ employees - \$200 + \$10 per Associate/Agent

Category III - Financial Institutions

\$15 per million dollars

deposited locally - \$500 minimum

(local deposits include ALL Montgomery County)

Category IV - Lodging (Hotels & Apartments)

1 - 30 units - \$270

Each additional unit over 30 - \$3 per unit

For every \$100 beyond your initial base rate you are entitled to add another representative for your company.



Small business. Big business. Our business.

Membership Benefits & Application

103 Professional Park Drive
Blacksburg, VA 24060
(540) 552-2636
FAX (540) 552-2639
www.montgomerycc.org

Promoting your business...improving our community's economic climate and quality of life...getting involved...making a commitment...networking...enhancing your personal growth through interaction and leadership development. There are many reasons to join the Montgomery County Chamber of Commerce. The benefits far exceed the investment. Your membership entitles you to:

Advocacy

With nearly 1,100 members representing thousands of area employees, the Chamber speaks with a strong and credible voice for business. Volunteers and staff members monitor government meetings and pending legislation to keep members informed on issues that affect them.

Business Development

Our **seminars** bring you timely topics and informative, entertaining speakers. Other activities provide opportunities to display your products and services to other area businesses and residents.

Business Referrals

The Chamber receives more than 50,000 visitors and inquiries annually. Members, residents and visitors are encouraged to patronize Chamber member businesses.

Job Postings & Trading Post

List your job openings or items for sale for free on this heavily visited section of our website.

Membership Decal

By displaying your attractive Chamber **Membership Decal** you let everyone know you've invested in our community. It gives your business added credibility.

Membership Directory

You get **three free listings** in our The Annual Directory - Alphabetically, Categorically, and Who's Who! In addition to visibility for your business, the Directory is a great resource for locating other Chamber members providing the products and services you need.

Member to Member Discounts & Services

Chamber members are encouraged to take advantage of special complimentary or reduced rate business promotions; our **Visitors' Center** is full of our members' brochures and business cards for our visitors' use; **Mailing Labels** target your advertising with direct mail to all Chamber members.

Networking & Volunteer Opportunities

Join the men and women from member companies who serve on Chamber committees and enjoy our business promoting **Business After Hours** Mixers. Contribute to the community and promote your business at the same time.

Newsletter

The weekly online newsletter keeps you updated on Chamber activities, issues, members and opportunities. **Chamber Updates** spotlight your business news.

Website Listings at www.montgomerycc.org

As a Chamber member, you are automatically listed by name and business category including a hyperlink to your website. We welcome you to link the Chamber's website to your's.

Membership Application

Yes! I think the Chamber and my business are a good match and I want to invest in the community I do business in!

Firm Name _____

Mailing Address _____

City _____ St. _____ Zip _____

Physical Address _____

Phone _____ Fax _____

email _____

(for chamber use only - will not be distributed without your permission)

website _____

of Employees/Rooms/Agents _____

Contact Person _____

Classification you should be listed under in our Directory?

Sponsor _____

I would like to become a:

Date: _____

- Silver Member - One Year Member
- Gold Member - Three Year Member - 10% Discount
- Platinum Member - Five Year Member 25% Discount

Base Rate Investment		\$ _____
Per Employee/Unit Rate	+	\$ _____
One time Administration Fee	+	\$ <u>25.00</u>
Multi-year Membership Discount	-	\$ _____
Total	=	\$ _____

MONEY BACK GUARANTEE! - If for any reason you decide you wish to leave the Chamber, you may do so, with no questions asked and a complete refund if you attend three (3) different Chamber events.

Your investment is tax deductible as an ordinary business expense. However, a small portion of your dues are not deductible as a business expense to the extent that the Chamber engages in state or federal lobbying. The non-deductible portion of dues is 5%.